

# Monthly Indicators



## May 2016

A RESEARCH TOOL PROVIDED BY RECOLORADO®  
RESIDENTIAL LISTINGS ONLY – SINGLE-FAMILY AND CONDO.

### Quick Facts

**- 3.1%**      **- 11.6%**      **+ 10.9%**

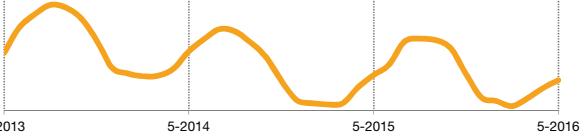
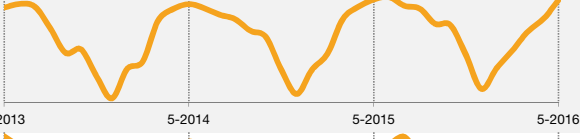
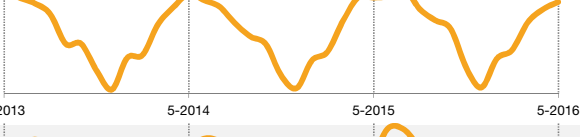
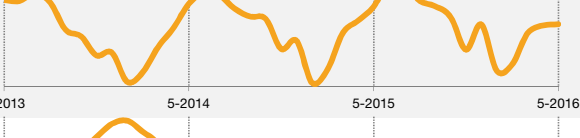
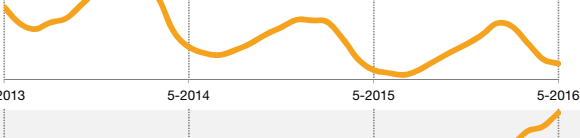
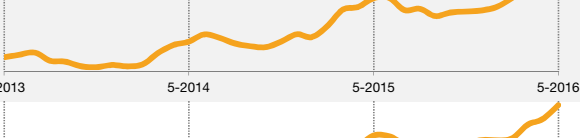
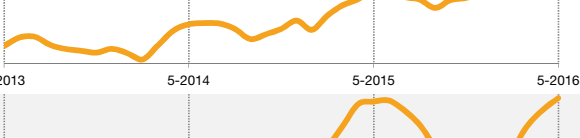
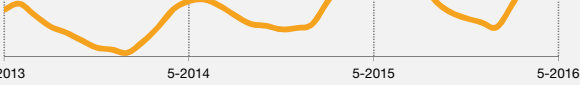
Change in New Listings	Change in Sold Listings	Change in Median Sold Price
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# Market Overview

Key market metrics for the current month and year-to-date. Residential Listings Only – Single-Family and Condo.

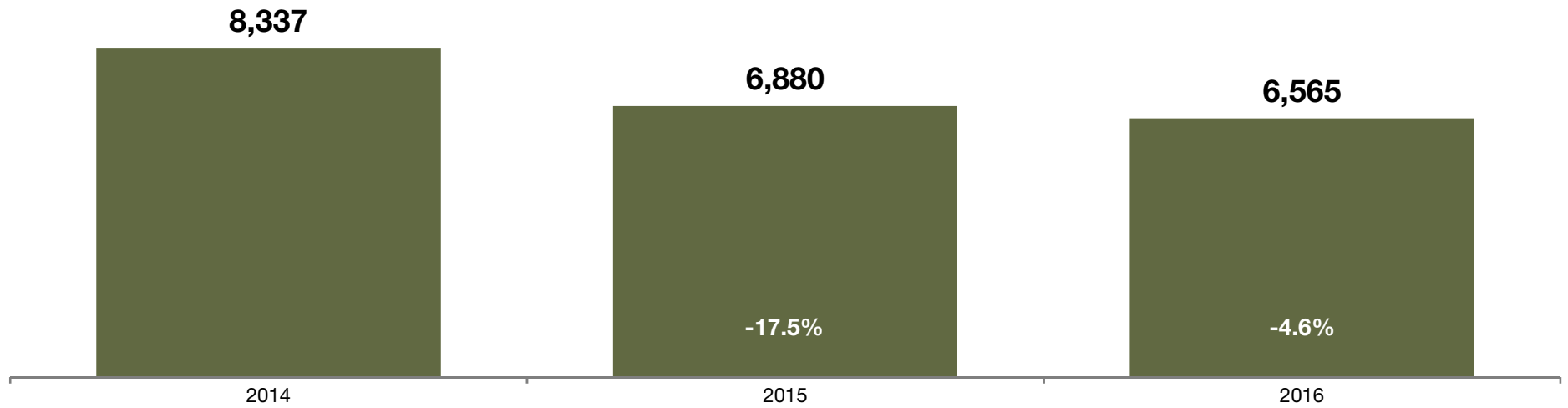
Key Metrics	Historical Sparklines	5-2015	5-2016	+ / -	Last Year YTD	This Year YTD	+ / -
<b>Active Listings</b>		6,880	<b>6,565</b>	- 4.6%	--	--	--
<b>Under Contract Listings</b>		7,404	<b>7,372</b>	- 0.4%	30,782	<b>29,895</b>	- 2.9%
<b>New Listings</b>		7,521	<b>7,285</b>	- 3.1%	29,818	<b>29,041</b>	- 2.6%
<b>Sold Listings</b>		5,587	<b>4,939</b>	- 11.6%	21,324	<b>21,121</b>	- 1.0%
<b>Total Days on Market</b>		21	<b>24</b>	+ 14.3%	30	<b>30</b>	0.0%
<b>Median Sold Price*</b>		\$324,500	<b>\$359,950</b>	+ 10.9%	\$309,500	<b>\$338,500</b>	+ 9.4%
<b>Average Sold Price*</b>		\$373,426	<b>\$407,662</b>	+ 9.2%	\$355,786	<b>\$387,046</b>	+ 8.8%
<b>Percent of Sold Price to List Price*</b>		101.0%	<b>101.1%</b>	+ 0.1%	100.4%	<b>100.3%</b>	- 0.1%

\* Does not account for seller concessions and/or down payment assistance.

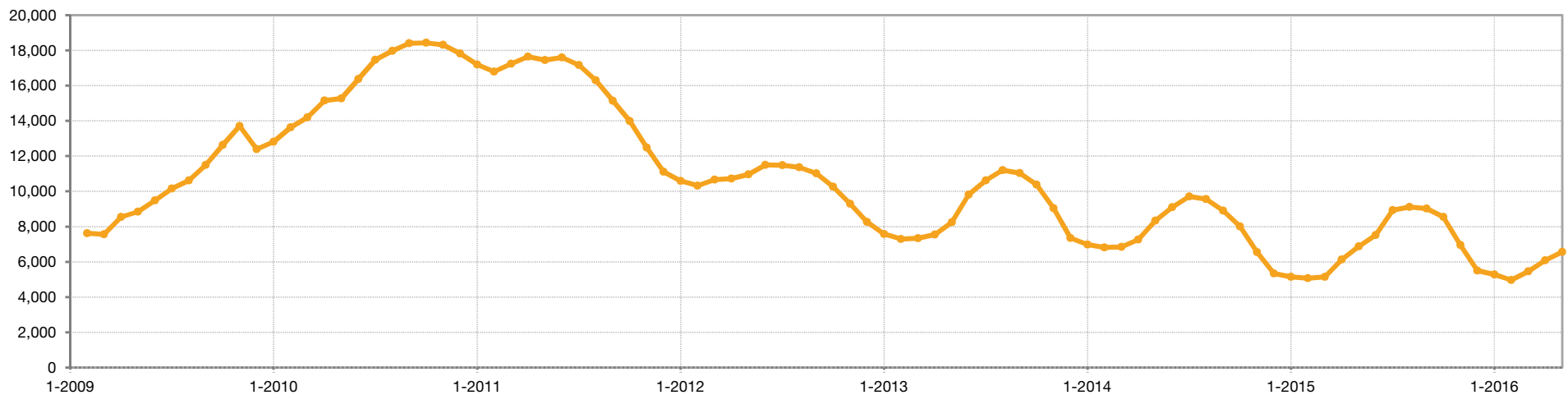
# Active Listings

The number of homes that were in "active" status at the end of the month.

## May



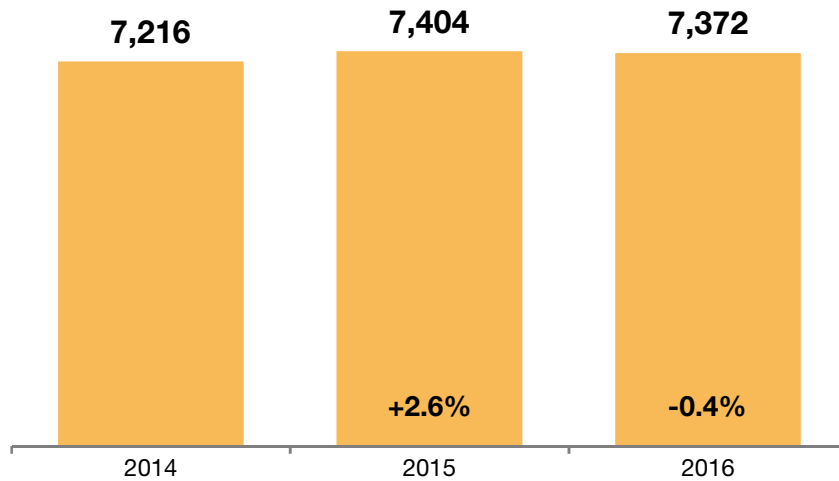
## Historical Active Listing Count



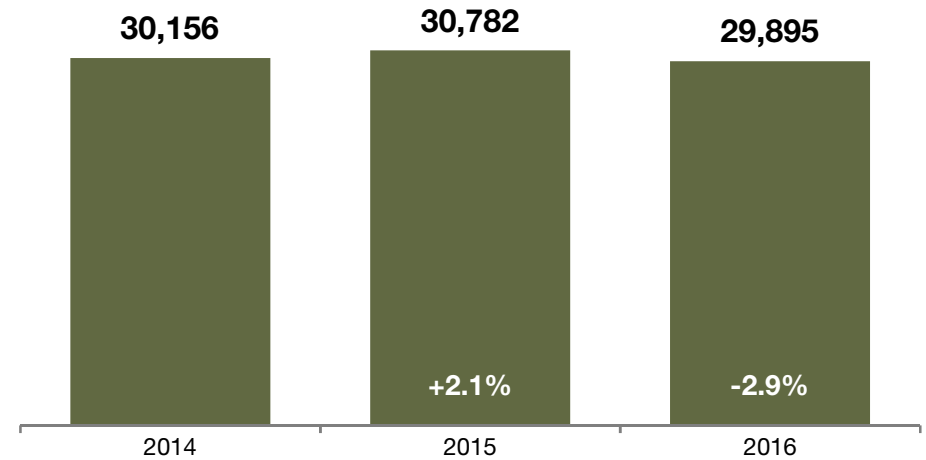
# Under Contract Listings

A count of the properties on which offers have been accepted in a given month.

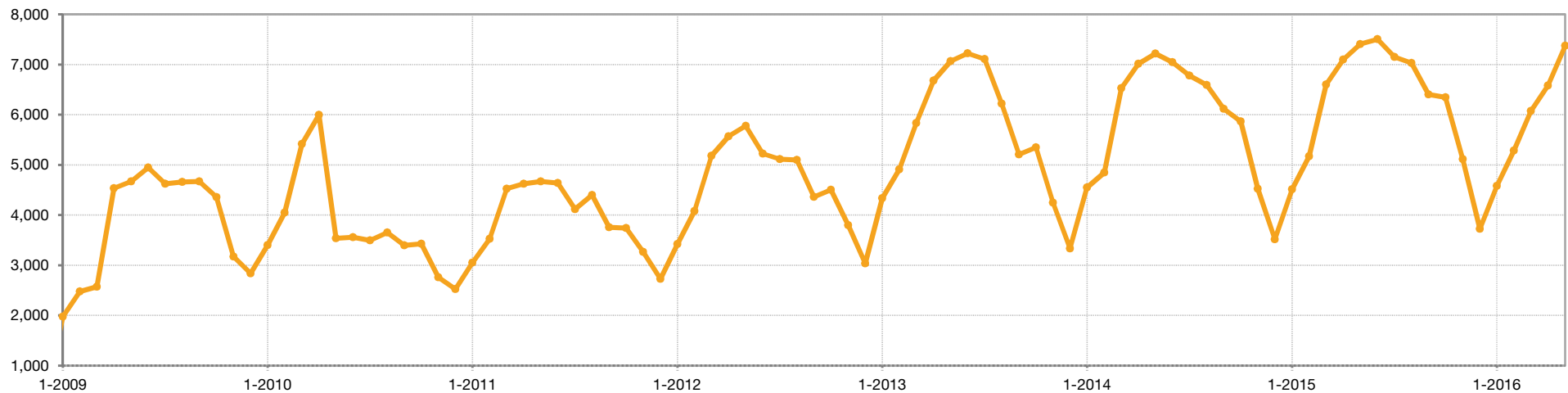
## May



## Year To Date (YTD)



## Historical Under Contract Count



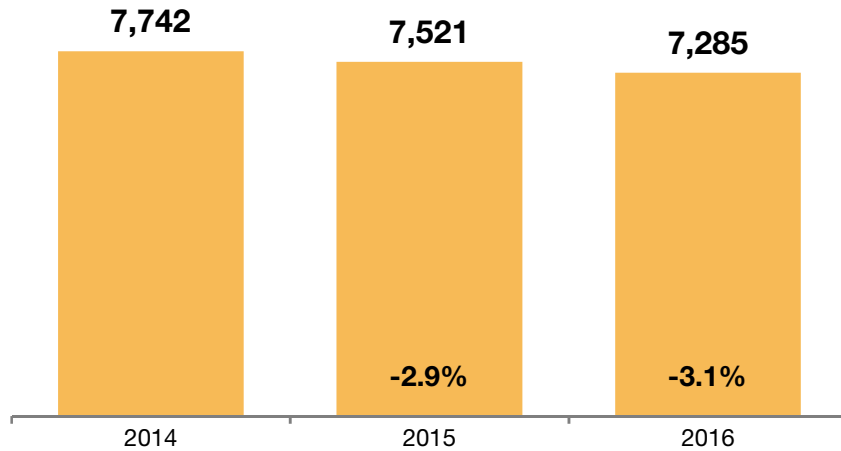
Note: The method used to calculate the "Under Contract" metric was updated in August 2012 so comparisons to previously reported figures may differ.

All data from REcolorado®. Powered by ShowingTime 10K. Due to differences in statistical methodologies, figures may vary from other market reports provided by REcolorado®. | 4

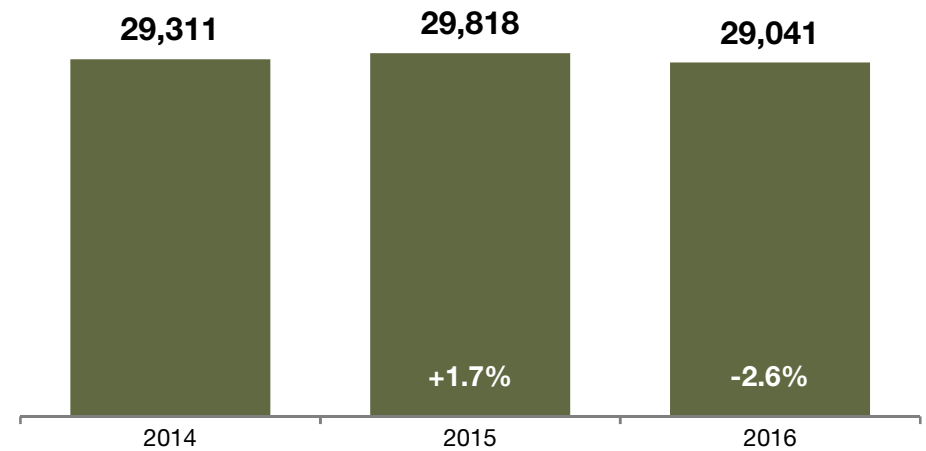
# New Listings

A count of the properties that have been newly listed on the market in a given month.

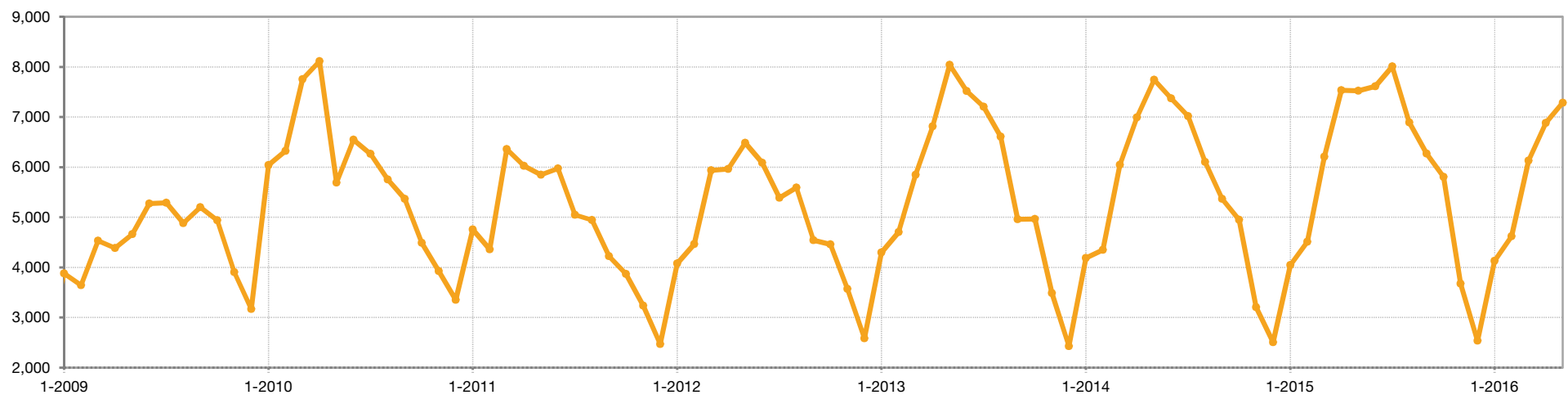
## May



## Year To Date (YTD)



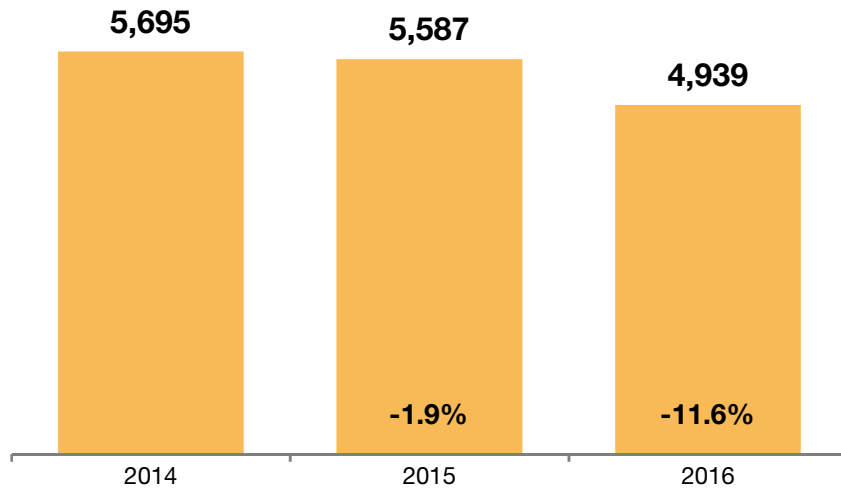
## Historical New Listing Activity



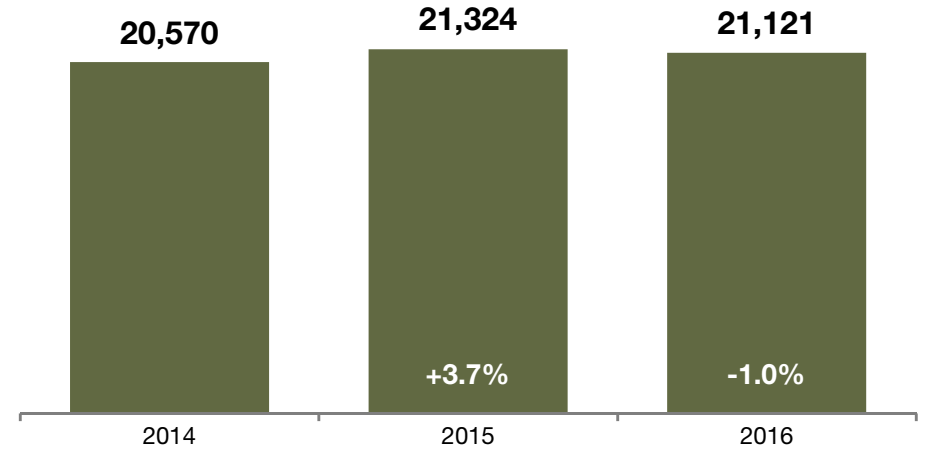
# Sold Listings

A count of the properties that have sold in a given month.

## May



## Year To Date (YTD)



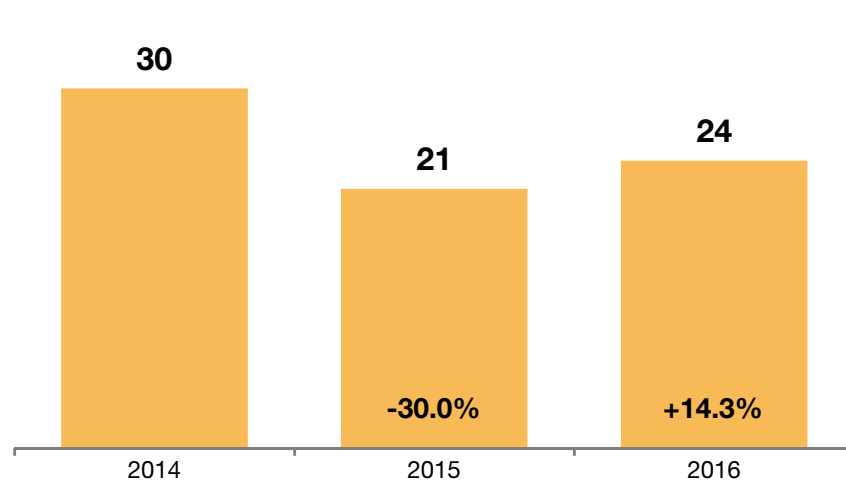
## Historical Sold Listing Activity



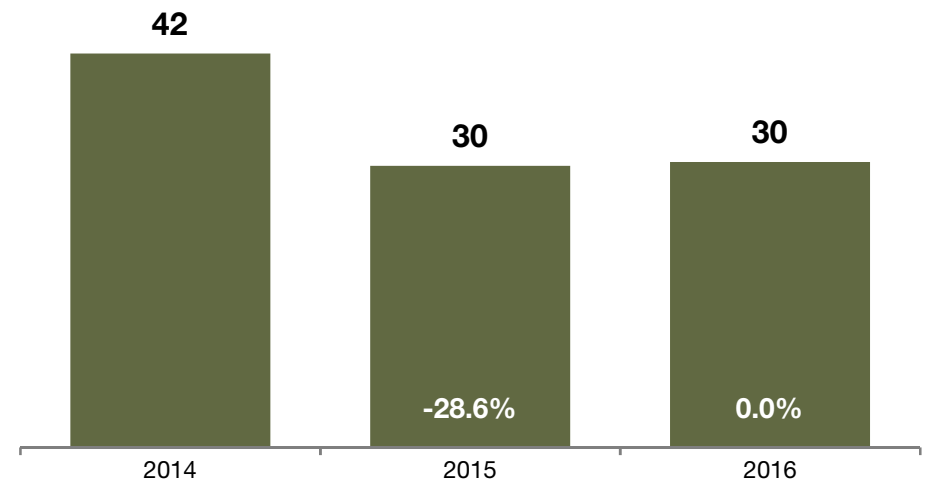
# Total Days on Market

The average number of days between when a property is first listed and when an offer is accepted. Sold listings only.

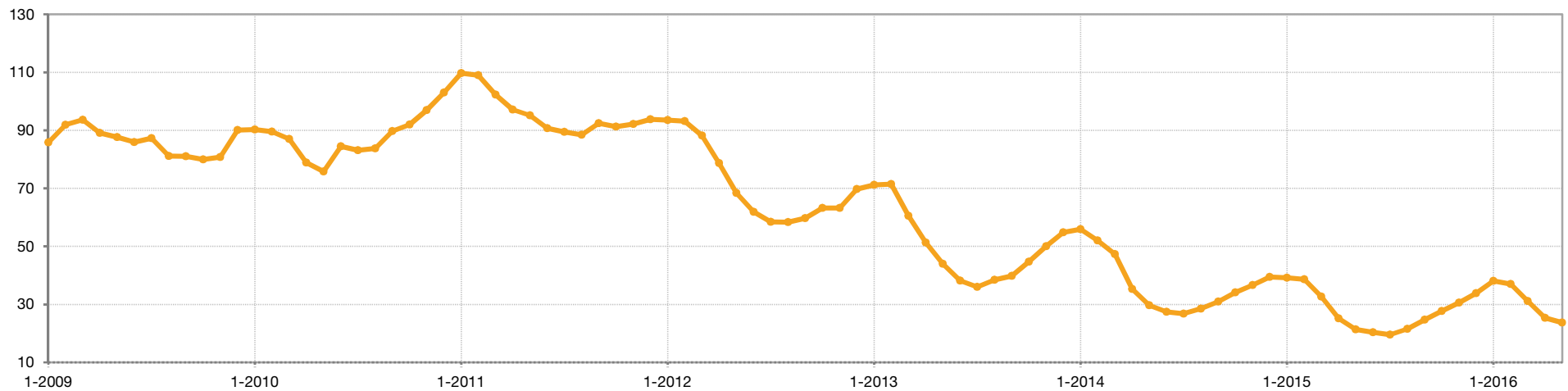
## May



## Year To Date (YTD)



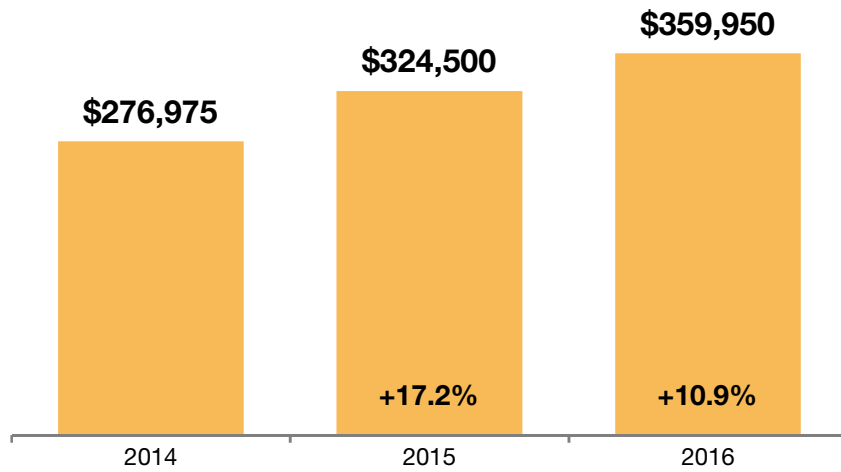
## Historical Total Days on Market



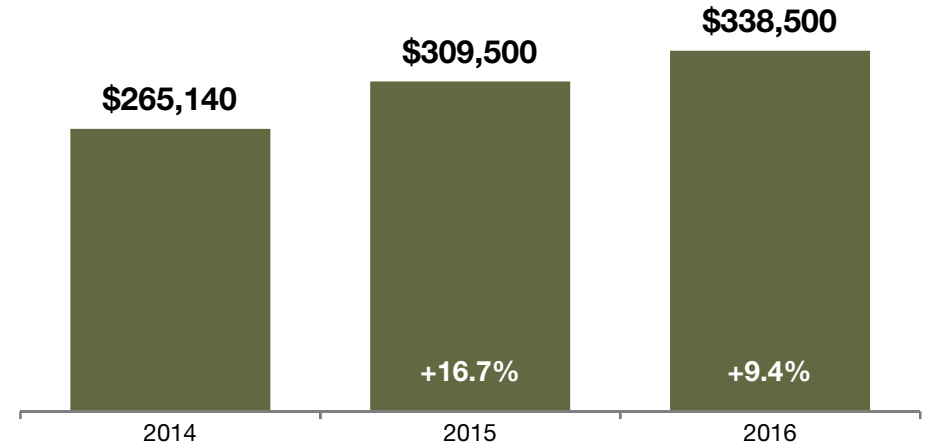
# Median Sold Price

The median sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

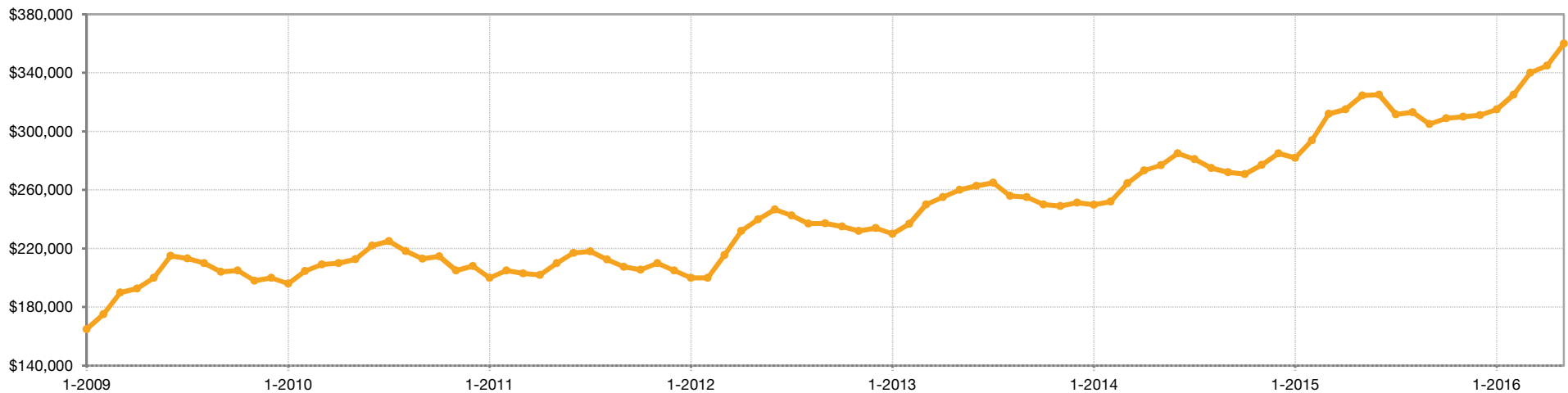
## May



## Year To Date (YTD)



## Historical Median Sold Price

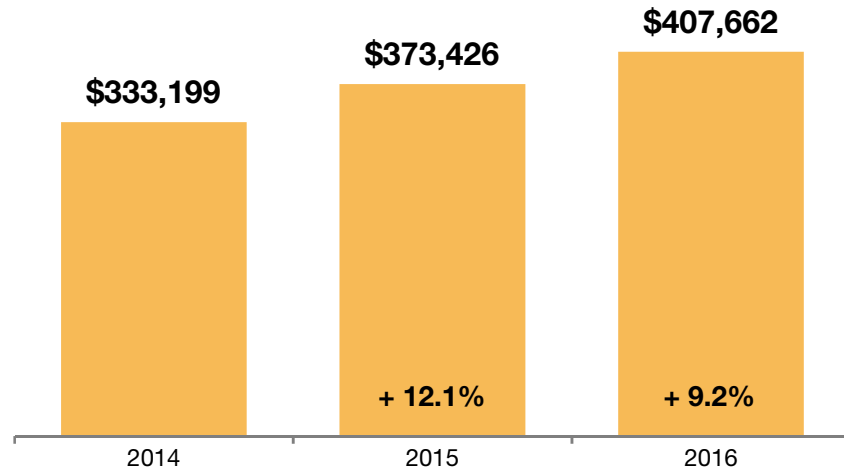




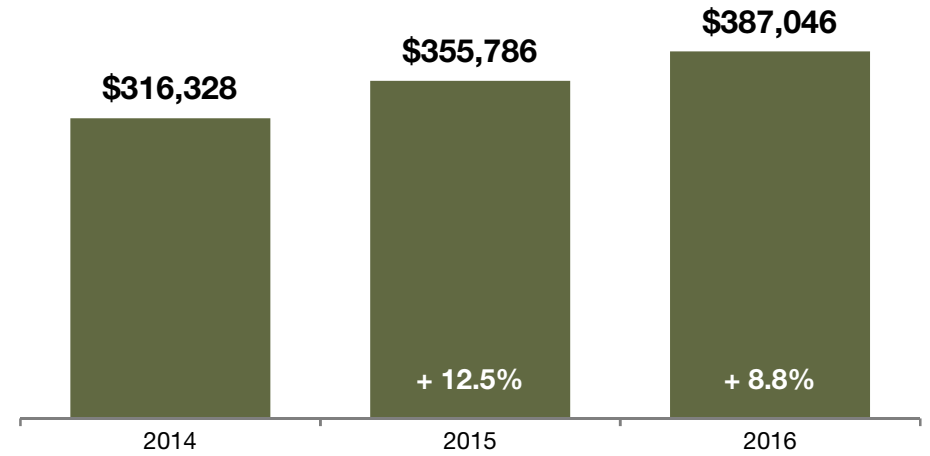
# Average Sold Price

The average sold price for all sold listings in a given month. Does not account for seller concessions and/or down payment assistance.

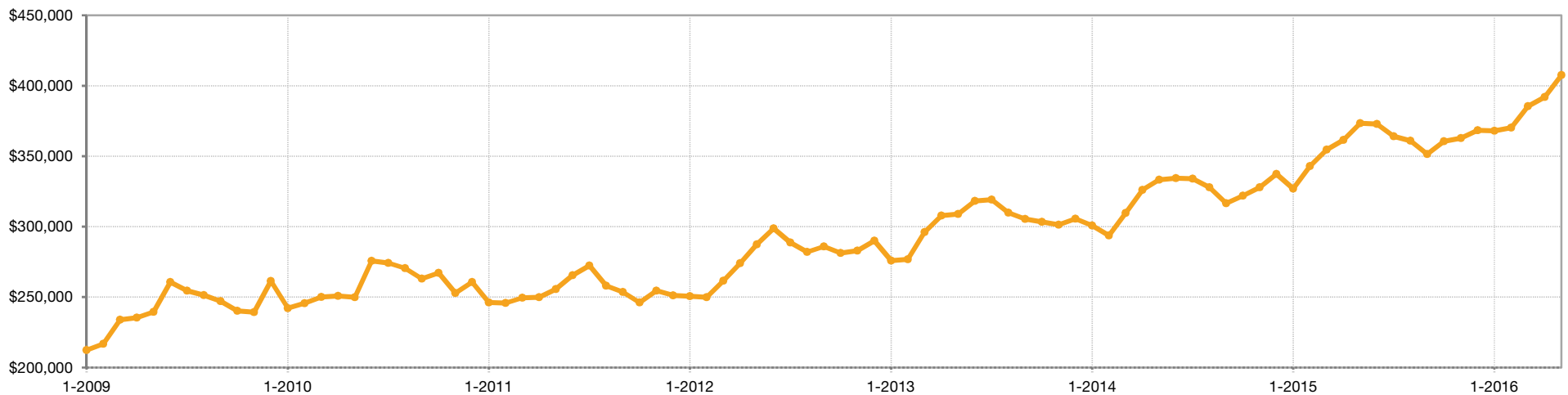
## May



## Year To Date (YTD)



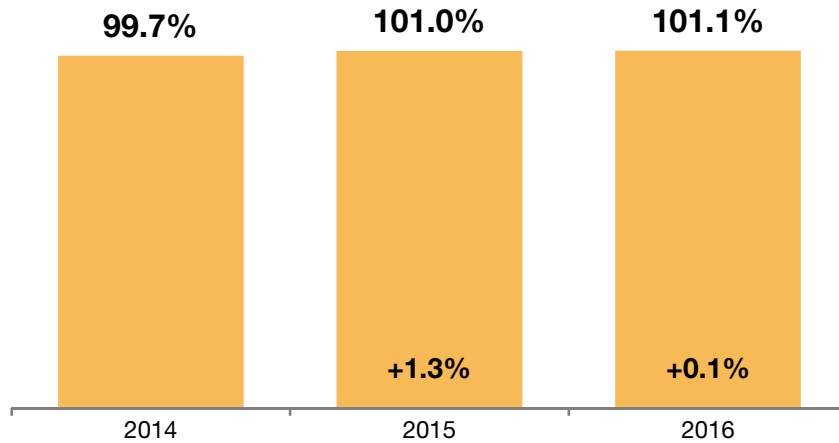
## Historical Average Sold Price



# Percent of Sold Price to List Price

Calculated by comparing final sold price to list price for sold listings. Does not account for seller concessions and/or down payment assistance.

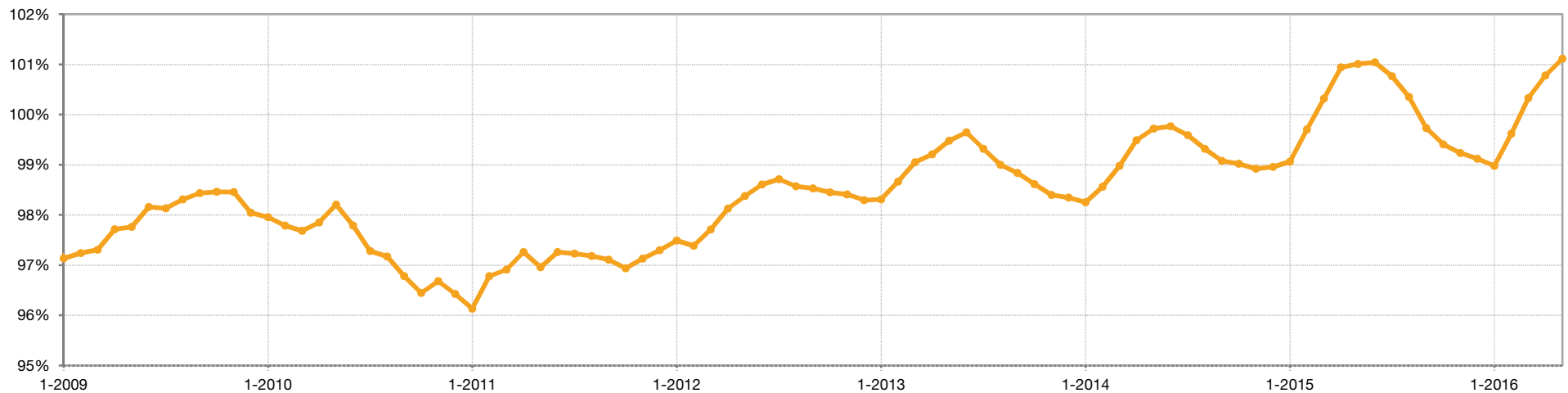
## May



## Year To Date (YTD)



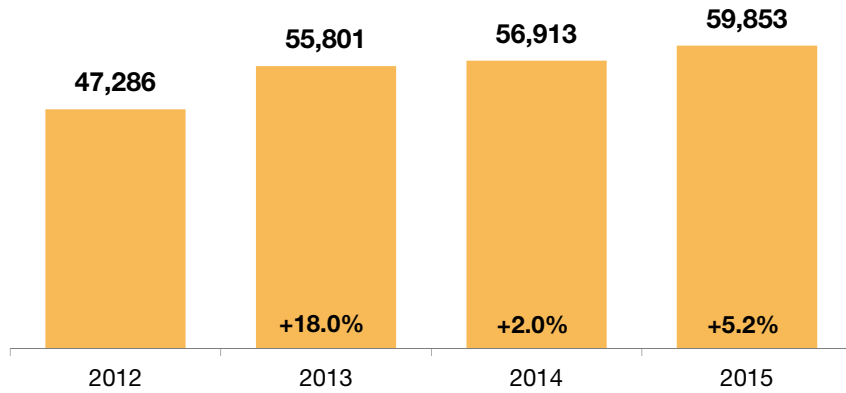
## Historical Percent of Sold Price to List Price



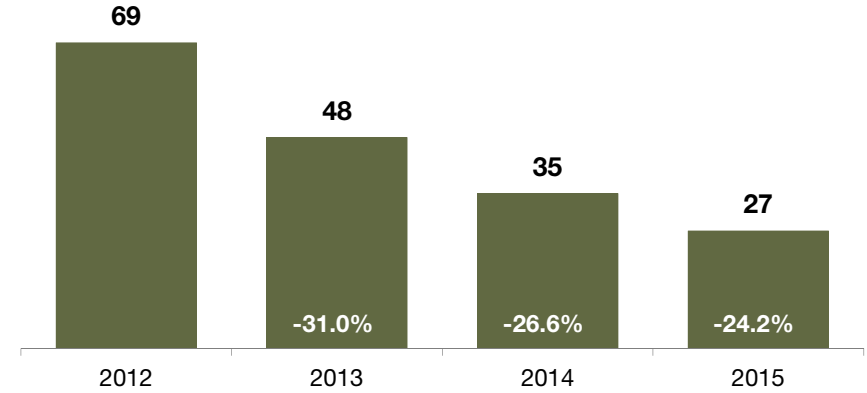
# Annual Review

Historical look at key market metrics for the overall region.

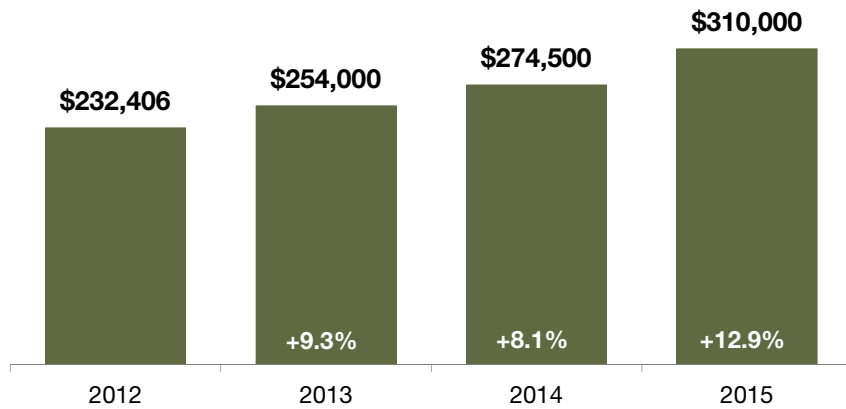
## Sold Listings



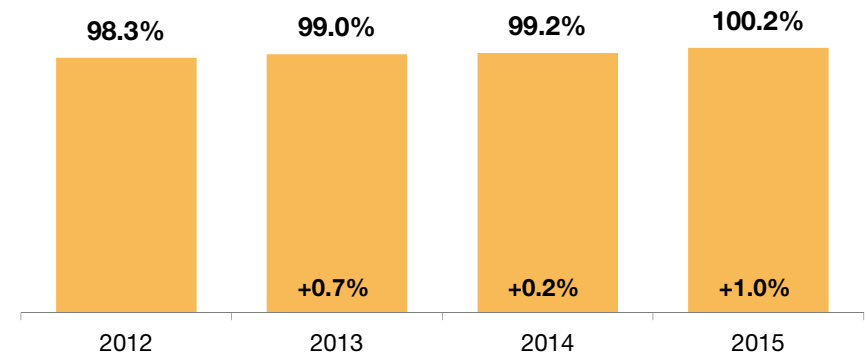
## Total Days on Market



## Median Sold Price\*



## Percent of Sold Price to List Price\*



\* Does not account for seller concessions and/or down payment assistance.